

TRAINING

# CATALOGUE

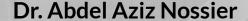
2023/2024

Center of Excellence and Knowledge Hub





# Executive Director Message



EBI Executive Director
EBI Board Member



I am inviting you to navigate through our training catalogue and start paving the learning journey for your peers.

At EBI we are committed to provide the best-in-class human capital development services to every member of the banking ecosystem in Egypt, African and Arab countries, by mirroring the latest international banking trends with a vision to continue being the preferred partner for developing the human capital and the lighthouse for banking sector development.

We are fully aware that our clients deserve to have access to innovative human capital development solutions to support them into having a successful outlined vision and expand the cultural agility in order to develop varied strategies. With this in mind, every EBI citizen is committed to always reinventing, transforming and creating step-change innovation in adult learning.

EBI's values of ownership, customer centricity, people development, continuous innovation, execution & discipline & cooperation and synergies are the cornerstone of developing our services to stay abreast with the technological and human capital development trends. I invite you to check the new edition of EBI's training catalogue aiming it will provide you with rich learning solutions needed to support your business growth.

### **About EBI**

The Egyptian Banking Institute (EBI) was established in 1991 by the Central Bank of Egypt (CBE) to act as its official training arm with a vision to be the preferred partner for developing the human capital of the banking ecosystem in Egypt, and the lighthouse for banking sector development across strategic African and Arab countries, through mirroring the latest international banking trends.

Crowning the continuous organizational commitment for quality training and adherence to international quality standards, in 2009 EBI was the first accredited financial training institute in Egypt and the MENA region by the Accrediting Council for Continuing Education and Training (ACCET) for five years. EBI succeeded in obtaining the reaccreditation for 2 more terms ending in 2024. In addition to this, EBI's Interactive Distance Learning (IDL) instructional methodology and e-learning programs has been also accredited by ACCET in 2021.

On a CSR level, EBI's initiatives focus on spreading financial literacy, supporting people with special needs to facilitate their studying process and linking graduates with special needs with banking sector hiring officials.

### Vision - Mission - Values



#### Vision

To be the preferred partner for developing the human capital of the Egyptian banking ecosystem, and the lighthouse for banking sector development across strategic African and Arab countries.



### Mission

To provide best-in-class human capital development services to the banking ecosystem in Egypt and strategic African and Arab countries, by mirroring the latest international banking trends.



### **Values**

- Customer Centricity
- Execution and Discipline
- Ownership

- Cooperation and Synergies
- People Development
- Continuous Innovation

### **African Presence**

EBI takes pride in its continuous efforts to amplify its activities across the African continent with a goal to support African banking sector human capital development. Under the auspices of the Central Bank of Egypt, EBI provided its training services in 44 countries with more than 4300 African trainees and takes pride in its partnership with leading African banking institutes to enhance knowledge sharing across the continent.



### **Achievements**



1 Million +
Participants



**500** + Training Fields



900 + Instructors



**200k** + Assessed Candidates



**50** + International Partners



**15 Years** ACCET Accreditation



4300 + African Participants



**10**International Awards

### **Awards**

#### **Best Financial Training Institute in MENA Region - 2021**

Capital Finance International (CFI) granted EBI this award in recognition of its commitment to offering state-of-the-art quality training solutions and adherence to international quality standards in addition to amplifying its human capital development activities in Africa.

#### **Best Financial Training Service Company Award - 2022**

Granted by International Finance Magazine as an acknowledgment of EBI's corporate excellence & contribution to the development of the human capital of the banking ecosystem in Egypt & Africa.

#### Best Companies Award - 2022

This award was received in Education 2.0 Conference held in Dubai to crown EBI's prominent role in the field of financial and banking training.

#### Shaping the Future Initiative Awards

Crowning its financial literacy efforts, Egypt won 7 awards from Child & Youth Finance International (CYFI) placing Egypt as a pioneer in the MENA region.

### **Awards**





### **Management Team**



Dr. Abdel Aziz Nossier Executive Director



Hesham Refaat Chief of Training and Assessment



Zeinab Abd El-Razek Chief of Business Development and Training Execution



Laila El Oteify
Senior Director of Research &
Awareness Department



Ahmed Shoaib
Director of Performance and
Management Development Department



Amal Zakaria
Director of Procurement and
Planning Department



Amr El Mekkawy Director of Relationship Management Department



Shahira Nassouf Director of Small and Medium Enterprises Department



Wael Hosny Director of Banking and Finance Programs Department

### **Management Team**



Heba Sharawy
Director of Corporate
Communication Department



Ahmed Eid Head of Assesment Services Department



Shaimaa El Shamy Senior Manager of International Cooperation Department



Taghrid Elsayed Senior Manager of Business Development Department



Ola Elrashidy Head of Learning Department

EBI attains strategic partnerships with leading international training institutions, to introduce the best and latest international practices and financial trends to the banking and financial sectors in addition to enhancing and enriching the technical and managerial skills of the entire sector professionals, aiming to bridging the gap between Egyptian and international know-how.













































































































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Mr. Gamal Negm

Deputy CBE Governor

& Deputy Chairman,
EBI Board of Directors

Another stride is achieved by the EBI, through launching a new digital training catalogue to be accessible for all banking sector employees to keep them updated with the latest available training services in a timely manner. This launch comes in line with the objectives of the Institute's strategic plan (2021-2026). The Egyptian Banking Institute - the training arm of the Central Bank of Egypt - has played a prominent role, since its establishment in the early 90's, in developing the human capital within the Egyptian banking sector. I look forward to the upcoming period with the aspiration that the institute will expand its services to our international partners, and invest its great potentials to become a leading regional center for financial and banking training in the Arab world and Africa.



Mr. Ramy AbulNaga

Deputy CBE Governor

& EBI Board Member

EBI has provided the banking sector at large with quality courses that are consistently available. These courses have helped supplement knowledge within several areas and has led to an enhancement of skills over the years. EBI has proven its ability as an institution to adapt as of late to the Covid-19 pandemic by offering more courses online; and it is my belief that this culture of versatility will remain in the years to come.



Mr. Mohamed El Etreby

Chairman - Banque Misr

For 20 years now, Banque Misr has been in a long-standing partnership with EBI. Throughout these years, EBI has supported us consistently and provided great learning opportunities to Banque Misr employees that truly correspond to our requirements. EBI has also consistently developed internally to rival world-class banking institutes, and has a proven record in being highly responsive and flexible in all provided training and consulting solutions, thus driving our adaptation to the evolving global banking industry. Banque Misr appreciates all EBI impactful services, including training, publications, webinars, and conferences. Ultimately, we wish to continue this partnership for many years to come.



Mr. Tarek Fayed Chairman, Banque Du Caire & EBI Board Member

Being Banque du Caire's Strategic Learning partner; we share with EBI our Learning and Development journey, enabling/enriching our people with all their well-known, distinguished, insightful and engaging support.

EBI inspires the awareness and the appetite for continuous Development, serving the entire Egyptian Banking Sector with their bounty learning diversities, granting us our competitive and supportive edge within the Egyptian Market. And as all testimonial... usually end with development suggestions; in EBI's case we simply request them to keep their Great Success Story glowing and growing.



Mr. Dante Campioni
Managing Director and CEO
of ALEXBANK
& EBI Board Member

Since my arrival in Egypt, I learnt to admire the role of EBI in the banking sector and its achievements across the long years of activity, as one of the most important and successful CBE's initiatives. The EBI is capable to offer the most advanced training courses to address the development of "hard" and "soft" skills across the entire spectrum of bank's personnel, including the most Senior Management. The continuous development of technical and managerial competences is one of the pillars sustaining the strength of any banking sector, and for the strength achieved by the Egyptian banking sector, certainly part of the merit goes also to the successful fulfilment of the mission assigned to the EBI. I am very happy that EBI's efforts have not gone unnoticed, as EBI was awarded this year as 'Best Financial Training Institute in the MENA region' by Capital Finance International magazine. I am confident that EBI's contribution will not only continue to be an essential element in the development of Egypt's Banking Sector, but also a reference point for the banker's formation in the African continent in the years to come.



Mr. Yehia Abou Elfotouh

Deputy Chairman, NBE

& EBI Board Member

Learning & development are the cornerstone in sustainable development, EBI is our strategic partner that represents a unique experience with a real value added by providing advanced training programs, with a focus on trendy topics such as AI, Sustainability, cybersecurity & financial inclusion required for developing banker's performance and competitive edge. That's what we believe in and expect from EBI.



Mr. Ihab EL Sewerky

Managing Director & CEO

Abu Dhabi Commercial Bank

EBI is our training partner of choice. ADCB brand has been recently established in Egypt, and we count on EBI for building and raising the capacities of our team aiming to reach the highest standards of service excellence and to become the preferred bank for our customers.

In our coming milestones, we will depend on EBI to continue to offer diversified training programs for the banking sector to meet and overcome the growing national challenges.



Ms. Hala Sadek CEO and Board Member Ahli United Bank - Egypt

Working hand in hand with the Egyptian Banking Institute to advance our talent and enhance their skills has always been a rewarding experience.

With all the new alliances that EBI formed with renowned Institutions around the world to provide excellent learning opportunities, I am confident that our teams will always be exposed to the latest trends and changes in the financial world.



Mr. Amr EL Bahey
Mashreq Egypt CEO

I am highly impressed by the excellent services provided by EBI. The programs are diverse and innovative and the trainers are top notch, dealing effectively with the diverse roles and experience levels of all our staff. Given the numerous partnerships and enhancements it has completed over the last few years, EBI has become an indispensable training provider to the banking sector.



Mr. Akef ElMaghraby
Deputy Chairman, Banque Misr
& EBI Board Member

In light of Banque Misr's belief that our employees are our most valuable asset, EBI has never ceased to assist us in enhancing our strategy over the last 20 years, by providing all necessary training and consulting solutions, showing outstanding agility in dealing with the COVID-19 pandemic, and offering diversified online training courses and customized solutions. EBI has a thorough understanding and awareness of all aspects of the Egyptian banking sector, including the evolving digital transformation needs, aligning with the global markets and worldwide financial developments.



Mr. Hazem Hegazy
CEO & Vice Chairman
Al Baraka Bank Egypt

The banking industry became very dynamic that it has become crucial for all individuals working in the banking industry to continuously stay informed and educated with the latest policies, regulations, and trends of the industry. EBI's highly structured training programs and efforts in utilizing the latest technologies especially during the Pandemic period enabled our staff to be ready to assist customers with their queries and resolve any issues efficiently and effectively. EBI programs enable our employees to create and be part of a reputable competitive financial organization that caters to all our customer needs while keeping up with the latest trends and the global changes.

We are proud that we have an institution like EBI which acts as the official training arm of the banking in Egypt and provides high standard services and we look forward to more collaborations with the institution in the future.



Mr. Raj Sood
Commercial Director of
Euromoney Learning



Our relationship with the Egyptian Banking Institute Is a partnership that we've enjoyed for over ten years and it works successfully because EBI and Euromoney Learning both share a common value of delivering high quality training to the banking industry. So, over those ten years, we've delivered programs for EBI that include Financing, Credit, FinTech, Supply Chain Finance and improving Board Effectiveness.

And EBI has really helped us to increase our reach and visibility to clients that would not have otherwise been able to access the training that Euromoney Learning has got to offer. If I was going to describe EBI in just one word, it would be credibility. I d like to take this opportunity on behalf of all of us at Euromoney Learning to thank you the Egyptian Banking Institute for this partnership.



Mr. Chris Jenkins Head of ZISHI Group



Partnering with EBI has been exceptionally rewarding, we've learned so much and grown in tandem through unprecedented times in the previous few years. We managed to do that whilst ensuring Egyptian bankers continue to get the best training, keep up the good work and long may our partnership continue.



Ms. Kathleen Berman Vice President, Marketing & Communications, Graduate School of Banking



We have been working closely with EBI to identify and bring high potential talented bankers to the United States for world class learning and networking. We appreciate this partnership very much, and we have really enjoyed meeting and sharing knowledge with our Egyptian banking friends. EBI has been an instrumental partner in helping us identify and bring appropriate bankers to the City of Madison, Wisconsin or in some cases, to run digital programs virtually so that people can stay right where you are in Egypt. It is a pleasure to work with EBI, the staff is terrific, efficient, organized, very customer focused and we really enjoy this partnership.



Andrew Barnes

### go1

Egypt has always been a strategic market that we were keen to establish our footprint in. We are pleased that we partnered with the pioneering Egyptian Banking Institute via our distribution partner, Consultrics. This partnership will make it easy for banks in Egypt to quickly access our extensive library which offers much depth and breadth.

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#### **Anti Money Laundering**

In this package, participants will learn the basic concepts of money laundering including the financing of terrorism, the latest international developments in the area of anti-money laundering and combating the financing of terrorism. Participants will also develop skills in conducting customer due diligence and detecting suspicious transactions.

#### **Investment and Treasury**

In this package, participants will learn the basic principles of investing and trading in securities, mutual funds, security custody in addition to acquiring the skills needed in Dealing Room Activities. The participants will learn also the role and impact of asset/liability management in executing bank strategies, enhancing bank profitability and Fundamentals of Stock Analysis and Valuation in addition to Portfolio and Funds Management. Participants will also develop skills of how to Measure & Evaluate Banks Performance.

#### **Credit and Finance**

This package considers financial statement analysis to effect financial lending, leasing decisions and the credit process and its analysis (including cash flow analysis and cash flow projections).

Moreover, this package covers financing Mortgage, following up on non-performing loans, lending process and its relevant regulations too. Finally, offered financial statements analysis courses target different audience through various styles within this package.

#### **Detection of Forgery**

In this package, participants will acquire the skills necessary for the detection of forged currencies and falsified documents, as well as learning the responsibilities of bank employees in dealing with cases of forgery and falsified documents. Participants will also acquire the skills required to differentiate between genuine and false official signatures and stamps.

#### **Accounting and Audit**

This package is designed to address the modern approach of auditing in alignment with bank's strategy, professional standards and different types of risk exposure in the banking system in addition to introducing the systems of risk management and internal control according to the Committee of Sponsoring Organization (COSO) and the important role of internal control in risk management and within the frame of implementing corporate governance.

#### **Banking Operations**

This package considers various and different aspects that contribute to modern banking and banking management including Compliance, Financial Inclusion and Retail Banking. In relation to the Central Bank of Egypt directives, customers shall be educated about their rights and duties and how to be dealt with fairly through disclosure and transparency. Furthermore, Cash Department Importance, challenges and Trade Finance Courses are included to assure operations activities excellence. Finally, this package also covers SWIFTS and Letters of Guarantee.

#### **Risk Management**

This package focuses on the concept of risk management, its function, processes in the banking environment and external environment impact. Also, this package analyzes and evaluates the risks of dealing with financial institutions. Moreover, the International Framework of Basel Accords and the Road to Basel IV Course included in this package aims to assure the safety of the international banking system through covering all requirements of banking system. Finally, Risk Management Package covers Enterprise Risk Management, ICAAP and reporting requirements too.

#### Sale, Marketing, and Customer Care

All programs related to sales, retaining customers, customer relations, products marketing are included in this package.

#### Corporate Governance

This package considers the essential governance knowledge and skills internally: Central Bank of Egypt governance instructions issued on 5th July 2021 and externally: International Finance Corporation (IFC) directives.

#### Legal

In this package, participants will learn the legal framework for banking activities in Egypt. They will also learn the legal aspects of banking transactions in Egypt and certain foreign transactions, including the unified international rules of collection in addition to explaining the legal framework for arbitration, mediation and conciliation in financial industry and banking disputes and defining the process of Settlements in Banking Crimes.

#### **SME**

This package provides programs and certificates that include both; the core credit knowledge and concepts needed by creditors with special focus on small & medium enterprises and their related risks as well as the planning techniques, marketing philosophy and selecting the appropriate product development to fulfill the requirements of SME with respect to international best practices for operations and risk management. The package enables bankers to get acquainted with the learning process by empowering participants to think broadly, manage globally & compete strategically.

#### Microfinance

The programs and certificates in this package are designed to effective build human cadres in the banking and the non-banking financial institutions to provide financial services to microenterprises in a professional manner that is consistent with the financing international best practices.

#### Entrepreneurship

The Entrepreneurship package guides participants towards the procedures and processes necessary to establish their own successful business and develop an effective business plan. The programs provided are concerned with the practical aspect, as it fosters potential entrepreneurs to focus on operational process and apply on their professional ideas.

#### **Skills for Success**

The programs in this package help participants to get acquainted with the needed skills in the workplace such as communication, team building, business etiquette, time management, and others. These skills are the ones needed to learn and develop their capabilities to cope with the work environment.

#### **Human Resources**

This package consists of HR training programs that aim at teaching HR professionals the knowledge, skills, and attitudes to be used in their job.

#### **Leadership Development**

This package consists of Leadership & Management programs that help participants fulfill their potential through effective training in all leadership areas. The programs of this package will support participants in learning how to become more successful leaders, improve communication, make better decisions, manage conflicts, and lead others through times of change.

#### **Information Technology**

A comprehensive Information Technology Training portfolio covering the massive demand of the Banking Sector on all levels. From the hardware layer: Infrastructure & Networking to Software Layers: Core Banking, Middleware, integration, Software Development and new technologies: Artificial Intelligence (AI), Data Science & Analytics, Robotic Process Automation (RPA) & Blockchain. In Addition to Digital Transformation & FinTech that are currently re-shaping the Banking & Financial Services Industry. Whether you're managing mission critical technology initiatives, developing your technical talent pipeline or launching Digital products and services to the market, our innovative and flexible learning solutions equip you for success.

| No.  | Course Title  | In C    | Class  | Virtual |        |
|------|---|---------|--------|---------|--------|
| 110. | Course Trice  | English | Arabic | English | Arabic |
|      | Credit and Finance  |         |        |         |        |
| 01   | Syndicated Loans  |         | _      | _       | _      |
| 02   | Contract Finance  |         | _      | _       | _      |
| 03   | Financial Modelling using Excel                                       |         | _      |         | _      |
| 04   | Fundamentals of Financial Statement Analysis                          |         | _      |         | _      |
| 05   | Mastering Financial Statement Analysis                                |         | _      |         | _      |
| 06   | Corporate finance   |         | _      | _       | _      |
| 07   | Financing Start-up Investment Projects – Future Cash Flow<br>Analysis |         | _      | _       | _      |
| 08   | Project Finance Masterclass   | _       | _      |         | _      |
| 09   | Corporate Banking Masterclass   | _       | _      |         | _      |
| 10   | Corporate Debt Recovery and Collection Techniques                     | _       | _      |         | _      |
| 11   | Tools of Credit Analysis  | _       |        | _       | _      |
| 12   | Credit Administration Functions                                       | _       |        | _       | _      |
| 13   | Banking Information   | _       |        | _       | _      |
| 14   | Financial Analysis for Evaluation, Finance, and Investment            | _       |        | _       |        |
| 15   | Mortgage Finance  | _       |        | _       | _      |
| 16   | Non-performing Loans and Methods of Problem Loan<br>Resolution        | _       |        | _       | _      |
| 17   | Financing Investment Projects - Cash Flow Analysis                    | _       |        | _       |        |
| 18   | Principles of Corporate Finance                                       | _       |        | _       |        |
| 19   | Practical Applications of Credit Analysis - Case Studies              | _       |        | _       | _      |

| No.  | Course Title  | In C    | lass   | Virtual |        |
|------|---|---------|--------|---------|--------|
| 140. | Course True   | English | Arabic | English | Arabic |
|      | Banking Operations                                  |         |        |         |        |
| 20   | Foreign Trade                                       |         | _      | _       | _      |
| 21   | Foreign Trade Operations                            | _       |        | _       |        |
| 22   | Products Design and Development                     |         |        | _       | _      |
| 23   | Banking Systems and Operations Framework            |         |        |         |        |
| 24   | Quality Management for Banking Operations           |         | _      |         | _      |
| 25   | Universal Teller Technical Skills                   |         |        |         |        |
| 26   | Liquidity Management                                |         | _      | _       | _      |
| 27   | Trade Finance – Case Studies                        |         | _      | _       | _      |
| 28   | Cash Management                                     |         |        |         |        |
| 29   | Wealth Management                                   |         | _      |         | _      |
| 30   | Cost Efficiency                                     |         | _      |         | _      |
| 31   | Cards Operations and Settlement - Introductory      |         | _      |         | _      |
| 32   | Cards Operations and Settlement - Advanced          |         | _      |         | _      |
| 33   | How Digital Banking and FinTech is Changing Banking |         | _      |         | _      |
| 34   | Maximizing retail productivity by frontliners       |         | _      | _       | _      |
| 35   | Consumer Retail Banking                             |         | _      | _       | _      |
| 36   | Retail Banking for Professionals                    | _       | _      |         | _      |
| 37   | ESG & Risk Management for Banks                     | _       | _      |         | _      |
| 38   | Trade Finance                                       | _       | _      |         | _      |

| No.  | Course Title   | In C    | In Class |         | Virtual |  |
|------|--|---------|----------|---------|---------|--|
| 140. | Course True  | English | Arabic   | English | Arabic  |  |
| 39   | Uniform Customs and Practices for Documentary Credit                                     | _       |          | _       | _       |  |
| 40   | Local / Foreign Letters of Guarantee and Standby Letters of Credit                       | _       |          | _       |         |  |
| 41   | SWIFT Messages (Letters of Credit, Letters of Guarantee and Collections)                 | _       |          | _       | _       |  |
| 42   | SWIFT (Transfers: Clients and Banks)   | _       |          | _       | _       |  |
| 43   | Examination of Documents Presented under Documentary<br>Letters of Credit - Case Studies | _       |          | _       | _       |  |
| 44   | Financial Inclusion  | _       |          | _       | _       |  |
| 45   | Customer Rights Protection   | _       |          | _       |         |  |
| 46   | The New Updates in Swift Messages Guarantee Letters                                      | _       |          | _       | _       |  |
| 47   | Study How to Set Up a Branch   | _       |          | _       | _       |  |
| 48   | Sustainability   | _       |          | _       |         |  |
|      | Investment & Treasury  |         |          |         |         |  |
| 49   | Dealing Room Activities  |         | _        | _       | _       |  |
| 50   | Asset and Liability Management   |         |          | _       | _       |  |
| 51   | Measuring & Evaluating Banks Performance   |         | _        | _       | _       |  |
| 52   | Fixed Income   |         | _        | _       | _       |  |
| 53   | All you need to know about Treasury Products   |         | _        |         | _       |  |
| 54   | Managing Asset & Liability – Advanced  |         | _        |         | _       |  |
| 55   | Investment in Securities   | _       |          | _       |         |  |
| 56   | Fundamental Stock Analysis and Valuation   | _       |          | _       | _       |  |

| No. | Course Title  | In C    | In Class |         | tual   |
|-----|---|---------|----------|---------|--------|
| No. | Course Title  | English | Arabic   | English | Arabic |
| 57  | Portfolio and Funds Management  | _       |          | _       | _      |
|     | Accounting & Audit  |         |          |         |        |
| 58  | Internal Control System   |         | _        |         | _      |
| 59  | Financial Accounting  |         | _        | _       | _      |
| 60  | Treasury Audit  |         | _        | _       | _      |
| 61  | IT auditing for Internal Auditors   |         | _        | _       | _      |
| 62  | Audit Report Writing  |         | _        | _       | _      |
| 63  | Fundamental of Risk Based Audit   |         | _        |         | _      |
| 64  | Advanced Risk Based Audit   |         | _        |         | _      |
| 65  | The Effectiveness of Internal Control System - Intermediate               |         | _        |         | _      |
| 66  | Effective Budgeting & Cost Control  | _       | _        |         | _      |
| 67  | Internal Audit from the Risk Perspective                                  | _       |          | _       |        |
| 68  | Financial Statements of Companies under the Egyptian Accounting Standards | _       |          | _       | _      |
| 69  | The Framework of Internal Control Systems                                 | _       |          | _       |        |
| 70  | Documents of Internal Auditor   | _       |          | _       | _      |
|     | Legal   |         |          |         |        |
| 71  | Introduction to Check Law   | _       |          | _       |        |
| 72  | Crimes Related to Banking Operations                                      | _       |          | _       | _      |
| 73  | Legal Aspects of Banking Activities                                       | _       |          | _       |        |

| No. | Course Title   |         | In Class |         | Virtual |  |
|-----|--|---------|----------|---------|---------|--|
| NO. | Course Hille   | English | Arabic   | English | Arabic  |  |
| 74  | Legal Aspects of Banking Activities  | Blended |          | _       |         |  |
| 75  | Companies Types and Laws   | _       |          | _       | _       |  |
| 76  | Arbitration and Alternative Settlements in Banking Disputes  | _       |          | _       | _       |  |
| 77  | Settlements in Banking Crimes  | _       |          | _       | _       |  |
| 78  | Legal Aspects of Credit and Finance  | _       |          | _       | _       |  |
| 79  | Legal Aspects for L/C  | _       |          | _       | _       |  |
| 80  | Credit contracts and bank guarantees   | _       |          | _       | _       |  |
| 81  | Legal Provisions for Administrative Contracts  | _       |          | _       | _       |  |
| 82  | The Central Bank, Banking System, and Monetary Law issued by Law 194 of 2020                       | _       |          | _       |         |  |
|     | Risk Management  |         |          |         |         |  |
| 83  | Risk Management for Trade Tools  |         | _        | _       | _       |  |
| 84  | Market Risk Management and its Significance to Basel II and III                                    |         | _        | _       | _       |  |
| 85  | Retail Credit Risk   |         | _        |         | _       |  |
| 86  | Operational Risk - Best Practice   |         | _        | _       | _       |  |
| 87  | Liquidity Risk Management and Internal Liquidity Adequacy<br>Assessment Process (ILAAP) – Overview |         | _        | _       | _       |  |
| 88  | Risk Management framework  |         | _        | _       | _       |  |
| 89  | The Practitioner Guide to Basel II and III   |         | _        |         | _       |  |
| 90  | The Practitioner Guide to Basel II, III, and the road to Basel IV                                  | Blei    | nded     |         | _       |  |
| 91  | Stress Testing   |         | _        | _       | _       |  |
| 92  | Credit Risk Management to Drive Business Growth – Analysis cases                                   |         | _        |         | _       |  |
| 93  | Enterprise Risk Management   |         | _        |         | _       |  |

| No. | Course Title   | In C    | In Class |         | Virtual |  |
|-----|--|---------|----------|---------|---------|--|
| NO. | Course True  | English | Arabic   | English | Arabic  |  |
| 94  | Risk Management Framework  | _       | _        |         | _       |  |
| 95  | Retail Credit Risk Analysis & Scoring                                    | _       | _        |         | _       |  |
| 96  | Introduction to Credit Risk  | _       | _        |         | _       |  |
| 97  | Introduction to Operational Risk   | _       | _        |         | _       |  |
| 98  | Implementing Operational Risk  | _       | _        |         | _       |  |
| 99  | Credit Risk Management Basics and Credit Rating                          | _       |          | _       | _       |  |
| 100 | The International Framework of Basel Accords and the Road to Basel IV    | _       |          | _       |         |  |
| 101 | Methods of Measuring and Managing Risks                                  | _       |          | _       |         |  |
| 102 | Credit Risk Management and Analysis-Case Studies                         | _       |          | _       | _       |  |
| 103 | Operational Risk Management - Overview                                   | _       |          | _       |         |  |
| 104 | Evaluation of Banks and Financial Institutions Risks                     | _       |          | _       | _       |  |
| 105 | Internal Capital Adequacy Assessment Process (ICAAP) –<br>Overview       | _       |          | _       | _       |  |
|     | Detection of Forgery   |         |          |         |         |  |
| 106 | Latest Fraud Trends in Electronic Payment                                |         | _        | _       | _       |  |
| 107 | Detection of Forgery and Falsification of Documents                      | _       |          | _       |         |  |
| 108 | New Techniques of Falsification in Credit Card Fraud                     | _       |          | _       | _       |  |
| 109 | The Release of \$ 100 Bill   | _       |          | _       | _       |  |
| 110 | Detection of ATM Fraud   | _       |          | _       |         |  |
|     | Anti-Money Laundery  |         |          |         |         |  |
| 111 | Compliance Policies and Procedures in Practice                           |         | _        |         | _       |  |
| 112 | Converting Compliance Policies and Procedures into<br>Management Actions |         | _        |         | _       |  |

| No.  | Course Title   | In Class | lass   | Virtual |        |  |
|------|--|----------|--------|---------|--------|--|
| 110. |  | English  | Arabic | English | Arabic |  |
| 113  | KYC & CDD Best Practices   |          | _      | _       | _      |  |
| 114  | Fraud Detection, Prevention & Resolution                                       | _        | _      |         | _      |  |
| 115  | Preventing, Detecting and Investigating Financial Crime – A Practical Approach |          | _      |         | _      |  |
| 116  | Digital Banking, Payments & Financial Crime                                    |          | _      |         | _      |  |
| 117  | Compliance, Risk and Controls  |          | _      |         | -      |  |
| 118  | Anti-Money Laundering – Definition   | _        |        | _       | _      |  |
| 119  | Anti-Money Laundering - Advanced   | _        |        | _       |        |  |
| 120  | Anti-Money Laundering and Combating the Financing of Terrorism                 | _        |        | _       |        |  |
| 121  | Anti-Money Laundering for Senior Management                                    | _        |        | _       | _      |  |
| 122  | New Techniques in Compliance   | _        |        | _       | _      |  |
|      | Corporate Governance   |          |        |         |        |  |
| 123  | Corporate Governance – What Really Matters?                                    | _        | _      |         | _      |  |
| 124  | Essentials of Bank Governance  | _        |        | _       |        |  |
|      | Leadership Development   |          |        |         |        |  |
| 125  | Change Matters   |          |        | _       | _      |  |
| 126  | Creative Problem-Solving and Decision Making                                   |          |        |         |        |  |
| 127  | Emotional Intelligence   |          |        |         |        |  |
| 128  | Lead, Motivate & Inspire   |          | _      |         | _      |  |
| 129  | Leadership Effectiveness   |          |        |         |        |  |
| 130  | Managing People  |          | _      |         | _      |  |
| 131  | Strategic Management and Planning  |          |        |         |        |  |
| 132  | Strategic Problem Solving  |          |        |         |        |  |
|      |  |          |        |         |        |  |

| No.  | Course Title                                  | In Class |        | Virtual |        |
|------|---|----------|--------|---------|--------|
| INU. | Course Title                                  | English  | Arabic | English | Arabic |
| 133  | Manager Management                            |          | _      |         | _      |
| 134  | Workplace Diversity                           |          | _      |         | _      |
| 135  | Conflict Resolution                           | _        |        | _       | _      |
|      | Human Resources                               |          |        |         |        |
| 136  | Virtual Workplace                             |          | _      |         | _      |
| 137  | Employee Onboarding                           |          | _      |         | _      |
| 138  | Measuring Results from Training               |          | _      |         | _      |
|      | Skills for Succes                             |          |        |         |        |
| 139  | The Super Office Managers                     |          |        |         |        |
| 140  | Critical Thinking                             |          |        |         |        |
| 141  | Anger Management                              |          |        |         |        |
| 142  | Building High-Performing Teams                |          |        | _       | _      |
| 143  | Business Etiquette                            |          |        |         |        |
| 144  | Communicating with Clarity and Impact         |          |        |         |        |
| 145  | Presenting with Impact                        |          |        | _       | _      |
| 146  | Time Management                               |          |        |         |        |
| 147  | Creative Thinking and Innovation              |          | _      |         | _      |
| 148  | Delegation: The Art of Delegating Effectively |          | _      |         | _      |
| 149  | Developing Corporate Behavior                 |          | _      |         | _      |
| 150  | Meeting Management                            |          | _      |         | _      |
|      | Sales, Marketing & Customer Service           |          |        |         |        |
| 151  | Marketing Essentials                          |          |        |         |        |

| No.  | Course Title   | In Class |        | Virtual |        |
|------|--|----------|--------|---------|--------|
| 110. | Course True  | English  | Arabic | English | Arabic |
| 152  | Negotiating for Results  |          |        |         |        |
| 153  | Pathways to Service Excellence                                       |          | _      |         | _      |
| 154  | Professional Selling Skills  |          |        |         |        |
| 155  | Vision, Energy & Passion to Serve - Professional Customer<br>Service |          | _      |         | _      |
| 156  | Excellence in customer service: Call Center                          |          | _      |         | _      |
| 157  | Coaching Salespeople   |          | _      |         | _      |
| 158  | Sales Management   | _        |        | _       |        |
|      | Small & Medium Enterprises   |          |        |         |        |
| 159  | SME Facility Structure   |          | _      | _       | _      |
| 160  | Financing Small and Medium Enterprises - SMEs                        | _        |        | _       | _      |
| 161  | Management of Non Performing Loans for SMEs                          | Bler     | nded   | _       |        |
| 162  | CRM for Small Business / Effective Guide                             | Bler     | nded   | _       |        |
| 163  | Marketing Strategies and Distribution Channels for Acquisition       | Bler     | nded   | _       |        |
|      | Micro Fianance   |          |        |         |        |
| 164  | Microlending for MFIs  | _        |        | _       |        |
|      | Information Technology   |          |        |         |        |
| 165  | Microsoft Outlook®   |          | _      | _       | _      |
| 166  | Microsoft Word - Level I   |          | _      |         | _      |
| 167  | Microsoft Word - Level II  |          | _      |         | _      |
| 168  | Microsoft Excel® - Level I   |          | _      |         | _      |
| 169  | Microsoft Excel® - Level II  |          | _      |         | _      |

| No.  | Course Title   | In Class |        | Virtual |        |
|------|--|----------|--------|---------|--------|
| IVO. | Course Title   | English  | Arabic | English | Arabic |
| 170  | Microsoft Excel® - Level III   |          | _      |         | _      |
| 171  | Microsoft Access™ - Level I  |          | _      |         | _      |
| 172  | Microsoft Access™ - Level II   |          | _      |         | _      |
| 173  | Microsoft PowerPoint®  |          | _      |         | _      |
|      | International Programs   |          |        |         |        |
| 174  | ACI Dealing Certificate Preparation Course                             | ,        | _      | _       | _      |
| 175  | ACI Operations Certificate Preparation Course                          |          | _      | _       | _      |
| 176  | Auditing the Enterprise Risk Management Process                        | _        | _      |         | _      |
| 177  | Bank Financial Management – B@nkSim                                    |          | _      | _       | _      |
| 178  | Better, Faster, Cheaper: Streamlining Audit Process                    | _        | _      |         | _      |
| 179  | Credit Risk Management for Relationship & Portfolio Managers           | _        | _      |         | _      |
| 180  | Derivatives Solutions for Corporate Treasury                           | _        | _      |         | _      |
| 181  | Developments in Documentary Trade Finance with Focus on Digitalization | _        | _      |         | _      |
| 182  | Digital Innovation in Banking  | _        | _      |         | _      |
| 183  | Financing SDGs in Egypt  | _        | _      |         | _      |
| 184  | Fraud & Corruption Auditing  | _        | _      |         | _      |
| 185  | Governance, Risk and Compliance  | _        | _      |         | _      |
| 186  | High-Impact Audit Report Writing Techniques for Audit Professionals    | _        | _      |         | _      |
| 187  | Innovation in Internal Audit   | _        | _      |         | _      |
| 188  | Internal Audit and the Implementation of COSO                          | _        | _      |         | _      |
| 189  | Mobile Banking Masterclass   | _        | _      |         | _      |

# Programs INDEX

| No. | Course Title  | In Class |        | Virtual |        |
|-----|---|----------|--------|---------|--------|
| NO. |   | English  | Arabic | English | Arabic |
| 190 | Trading Simulation – Risks in Market Making and Client Execution                | _        | _      |         | _      |
| 191 | Early Warning Signals in SMEs for Corporate Credit                              | _        | _      |         | _      |
| 192 | Loan Restructuring  | _        | _      |         | _      |
| 193 | Blockchain for Banking and Financial Services                                   | _        | _      |         | _      |
| 194 | Digital Transformation and Fintech  | _        | _      |         | _      |
| 195 | Digital Transformation & Fintech in Banking                                     | _        | _      |         | _      |
| 196 | Managing Database Risk  | _        | _      |         | _      |
| 197 | Managing Risk in Electronic Banking   | _        | _      |         | _      |
| 198 | Transforming Your IT Division   |          | _      | _       | _      |
| 199 | Lead 4 Success  | _        | _      |         | _      |
| 200 | Self-Care & Leader Resiliency for Personal Effectiveness during Demanding Times |          | _      | _       | _      |

| No.        | Course Name  | Modality      | Language |
|------------|--|---------------|----------|
| Credit and | l Finance  |               |          |
| 01         | Corporate Finance & Valuation Methods  | VRT           | English  |
| 02         | Addressing the Challenges of COVID-19: Evaluating Liquidity  | VRT           | English  |
| 03         | Advanced Cashflow Modeling   | VRT           | English  |
| 04         | Credit for Decision Makers   | VRT           | English  |
| 05         | Credit for Senior Managers   | VRT           | English  |
| 06         | Solutions for Corporate Credit Critical Cases  | In-Class      | English  |
| 07         | Modelling and Forecasting  | VRT           | English  |
| 08         | Finance for Non Finance  | VRT/ In-Class | English  |
| 09         | مبادرات البنك المركزي لدعم الاقتصاد الوطني   | VRT           | Arabic   |
| 10         | Crash Credit   | In-Class      | English  |
| 11         | Corporate Credit Analyst   | In-Class      | English  |
| 12         | Introduction to Credit Analysis  | In-Class      | English  |
| 13         | Principles of Corporate Finance  | VRT/ In-Class | English  |
| 14         | قواعد نظام تسجيل الائتمان بالبنك المركزي المصري  | In-Class      | Arabic   |
| 15         | Banks Credit Analysis and Ratings Course   | Blended       | English  |
| 16         | Financing Investment Projects - Cash Flow Analysis   | VRT/ In-Class | English  |
| Banking C  | Operations Control of the Control of |               |          |
| 17         | Retail Operation Management  | In-Class      | English  |
| 18         | Retail Credit Management   | In-Class      | English  |
| 19         | Introduction to Economics  | In-Class      | Arabic   |
| 20         | Bank Awareness - EGY POST  | VRT/ In-Class | English  |
| 21         | خدمات غرفة المقاصة الالية  | In-Class      | Arabic   |

| No.       | Course Name   | Modality      | Language |
|-----------|---|---------------|----------|
| 22        | The latest update in Incoterms 2020 workshop  | In-Class      | English  |
| 23        | Wolfsberg Trade Finance Principles Compliance Requirements January 2021 - VRT                   | VRT           | English  |
| 24        | The Impact of Covid-19 on the Macro-Economic Indicators   | In-Class      | English  |
| 25        | Contracting Finance program   | VRT           | English  |
| 26        | Compliance Requirements for 2021 in respect of Payment Transparency standards                   | VRT           | English  |
| 27        | Utilizing the Concepts of Microeconomics in the New Norm of COVID-19                            | VRT           | English  |
| 28        | Trade Finance Risk Base   | VRT/ In-Class | English  |
| 29        | FROM MT TO MX THE NEW ISO 20022 PAYMENT MESSAGES  | VRT           | English  |
| 30        | خطط التعافي وطرق التعامل مـَعُ البنوك المتعثرة  | In-Class      | Arabic   |
| 31        | Changes in the World Economy and Their Impact on the Egyptian Macroeconomic Indicators Workshop | In-Class      | English  |
| Investmer | it & Treasury   |               |          |
| 32        | Familiarize Yourself with TREASURY  | VRT/ In-Class | English  |
| 33        | Treasury & Capital Markets program  | VRT           | English  |
| 34        | الاندماج و الاستحواذ  | In-Class      | Arabic   |
| Accountin | g & Audit   |               |          |
| 35        | How to Conduct Remote Audit program -VRT  | VRT           | English  |
| 36        | Foreign Exchange Workshop - Bourse Game   | VRT           | English  |
| 37        | مقدمة في المحاسبة المالية   | VRT/ In-Class | Arabic   |
| 38        | معيار المحاسبة المصري رقم (٤٩) عقود التأجير   | VRT/ In-Class | Arabic   |
| 39        | How to Conduct Remote Audit program   | VRT           | English  |
| 40        | IFRS 9 for Banks / Financial Institutions and CBE Related Regulations - VRT                     | VRT           | English  |
| 41        | الحسابات والتكاليف في المصارف   | In-Class      | Arabic   |
| 42        | مؤشرات حدوث الأخطاء والغش فى القوائم المالية  | In-Class      | Arabic   |
|           |   |               |          |

| No.        | Course Name  | Modality      | Language |
|------------|--|---------------|----------|
| 43         | Quality Assurance and Improvement Program (QAIP) for Internal Auditors               | In-Class      | English  |
| Legal      |  |               |          |
| 44         | قانون الضرائب المصرى   | VRT/ In-Class | Arabic   |
| 45         | برنامج الاحكام القانونية للعقد الالكتروني  | VRT/ In-Class | Arabic   |
| 46         | التحقيقات الإدارية وادارتها للعاملين بالإدارات القانونية وإدارة الموارد البشرية      | VRT/ In-Class | Arabic   |
| 47         | ملامح قانون تنظيم الضمانات المنقولة طبقا للقانون رقم ١١٥ لسنة ٢٠١٥ ولائحته التنفيذية | VRT/ In-Class | Arabic   |
| Risk Mana  | ngement  |               |          |
| 48         | Credit Risk Manager  | VRT           | English  |
| 49         | Head of Credit Risk  | VRT           | English  |
| 50         | Duties of Operational risk manager   | VRT           | English  |
| 51         | Measuring and Managing Market Risk   | VRT           | English  |
| Detection  | of Forgery   |               |          |
| 52         | أساسيات الكشف عن التزييف والتزوير  | In-Class      | Arabic   |
| 53         | الكشف عن تزوير المستندات   | VRT/ In-Class | Arabic   |
| 54         | الكشف عن التزييف والتزوير – حالات عملية  | In-Class      | Arabic   |
| 55         | (CNY) الكشف عن التزوير في اليوان الصيني  | In-Class      | Arabic   |
| 56         | طرق التزوير الحديثة لبطاقات الرقم القومى وكيفية كشغها                                | In-Class      | Arabic   |
| Anti-Mon   | ey Laundering  |               |          |
| 57         | ورشه عمل عن تعزيز فاعلية الالتزام بمتطلبات مكافحة غسل الأموال و تمويل الإرهاب        | In-Class      | Arabic   |
| 58         | ورشة عمل عن فعاليات مكافحة غسل الأموال   | In-Class      | Arabic   |
| 59         | العملات الافتراضية ومخاطر غسل الأموال  | In-Class      | Arabic   |
| 0.         |  |               |          |
| Islamic Pa | ckage  |               |          |

| No.          | Course Name  | Modality | Language |
|--------------|--|----------|----------|
| 61           | المرابحات وضوابطها الشرعية – حالات عملية           | In-Class | Arabic   |
| 62           | مبادئ العمل المصرفي فيبنوك المعاملات الاسلامية     | In-Class | Arabic   |
| Corporate    | Governance   |          |          |
| 63           | Corporate Governance Best Practices                | In-Class | English  |
| Leadershi    | Development  |          |          |
| 64           | Unleash the Unknown: Leadership Coaching           | VRT      | English  |
| 65           | The Principles of Management by Objectives         | VRT      | English  |
| 66           | Crisis Management and Crisis Communication         | VRT      | English  |
| 67           | Silega Commander Simulation Game                   | In-Class | English  |
| 68           | Silega Expedition Simulation Game                  | In-Class | English  |
| 69           | Silega Pulse Simulation Game                       | In-Class | English  |
| 70           | Culture Change as a Sustained Approach for Success | VRT      | English  |
| 71           | Leadership and Influence                           | In-Class | English  |
| Skills for S | uccess   |          |          |
| 72           | Mind Control Beyond Managing Stress                | VRT      | English  |
| 73           | Self Motivation and Confidence                     | VRT      | English  |
| 74           | لغة الإشارة  | In-Class | Arabic   |
| 75           | Work Smarter, Not Harder: Time Management Tools    | VRT      | English  |
| 76           | Creating Positive Mindset                          | VRT      | English  |
| 77           | Self Confidence and Affirmation                    | VRT      | English  |
| 78           | Emotional Agility                                  | VRT      | English  |
| 79           | Across Generation Management                       | VRT      | English  |
| 80           | Professional Training of Trainers (TOT)            | BLD      | English  |

| No.       | Course Name  | Modality | Language |
|-----------|--|----------|----------|
| 81        | دعم أساسيات الحياة والإسعافات الأولية                  | In-Class | Arabic   |
| 82        | Digital Body Language                                  | VRT      | English  |
| 83        | Communication Strategies                               | In-Class | English  |
| 84        | Silega Cold War Simulation Game                        | In-Class | English  |
| 85        | تدريب وتنمية مهارات مسئولي الأمن وغرف المراقبة بالبنوك | In-Class | Arabic   |
| 86        | Knowledge Management                                   | In-Class | English  |
| 87        | Trust Building and Resilience Development              | In-Class | English  |
| Sales, Ma | rketing & Customer Service                             |          |          |
| 88        | Customer Care for People with Disabilities             | In-Class | English  |
| 89        | Building a Customer Centric Culture                    | VRT      | English  |
| 90        | Marketing Analytics                                    | VRT      | English  |
| 91        | Success in the Era of Virtual Selling                  | VRT      | English  |
| 92        | Promotion and Personal Selling                         | In-Class | English  |
| 93        | Marketing Management                                   | In-Class | English  |
| 94        | Social Media in the Workplace                          | In-Class | English  |
| 95        | Social Media Marketing                                 | In-Class | English  |
| 96        | Silega Care Simulation Game                            | In-Class | English  |
| 97        | Overcoming Sales Objections                            | In-Class | English  |
| 98        | Overcoming Sales Objections                            | VRT      | English  |
| 99        | Sales Management                                       | VRT      | English  |
| 100       | Sales Management                                       | In-Class | English  |
| 101       | Social Media Marketing                                 | VRT      | English  |

| No.      | Course Name  | Modality      | Language |
|----------|--|---------------|----------|
| 102      | Top 10 Sales Secrets   | In-Class      | English  |
| 103      | Top 10 Sales Secrets   | VRT           | English  |
| 104      | Evoluation of Customer Service                                     | In-Class      | English  |
| 105      | Building a Brand on Social Media                                   | In-Class      | English  |
| Human Re | sources  |               |          |
| 106      | Competency-Based Interviewing Skills (CBI)                         | VRT           | English  |
| 107      | مستجدات قانون العمل  | In-Class      | English  |
| 108      | Performance Management   | In-Class      | English  |
| 109      | Training Needs Analysis  | VRT           | English  |
| 110      | HR Cost Optimization   | VRT           | English  |
| 111      | HR Digital Transformation  | VRT           | English  |
| 112      | Employee Motivation  | In-Class      | English  |
| 113      | Hiring Strategies  | In-Class      | English  |
| SME      |  |               |          |
| 114      | التخطيط الاستراتيجي للمعاملات المصرفية للمشروعات الصغيرة والمتوسطة | In-Class      | Arabic   |
| 115      | Strategic Planning for SME Banking                                 | In-Class      | English  |
| 116      | Principles of Accounting for SMEs                                  | VRT/ In-Class | English  |
| 117      | Cash Flow Analysis & Projections                                   | In-Class      | English  |
| 118      | لخدمات البنكية للمشروعات الصغيرة والمتوسطة للمصرفيين               | VRT/ In-Class | Arabic   |
| 119      | SME Banking for Bankers  | In-Class      | English  |
| 120      | Principal's Financing Small and Medium Enterprises                 | In-Class      | English  |
| 121      | تمويل المشروعات الصغيرة والمتوسطة                                  | VRT/ In-Class | Arabic   |

| No.        | Course Name  | Modality                | Language |
|------------|--|-------------------------|----------|
| 122        | إدارة علاقات عملاء المشروعات الصغيرة والمتوسطة   | In-Class/<br>e-Learning | Arabic   |
| 123        | SME Banking Master Class   | In-Class                | English  |
| 124        | البرنامج المتكامل للتمويل والخدمات المصرفية للمشروعات الصغيرة والمتوسطة "<br>التسويق وإدارة علاقات العملاء | In-Class                | Arabic   |
| 125        | Financial Statement Analysis for SME   | VRT/ In-Class           | English  |
| 126        | التحليل المالي والمؤشرات المالية للمشروعات الصغيرة والمتوسطة   | In-Class                | Arabic   |
| 127        | إعداد وتقييم دراسات الجدوى للمشروعات الصغيرة والمتوسطة   | In-Class                | Arabic   |
| 128        | Industry Analysis  | VRT/ In-Class           | English  |
| 129        | دور مديري الغروع في تنمية محفظة إقراض المشروعات الصغيرة والمتوسطة – الوسائل<br>والأدوات                    | VRT/ In-Class           | Arabic   |
| 130        | أساسيات الائتمان للمشروعات الصغيرة والمتوسطة   | VRT/ In-Class           | Arabic   |
| 131        | التحليل الائتماني للمستويات الاشرافية  | VRT/ In-Class           | Arabic   |
| 132        | Crash Credit Certificate for SME Bankers   | In-Class                | English  |
| 133        | Credit and Risk Certificate for SME Bankers  | In-Class                | English  |
| 134        | شهادة الائتمان والمخاطر للمصرفيين في قطاع المشروعات الصغيرة والمتوسطة                                      | In-Class                | Arabic   |
| 135        | Fundamentals of Credit for SMEs  | In-Class                | English  |
| Micro Fina | ance   |                         |          |
| 136        | التأهيل الناجح لأخصائي المشروعات متناهية الصغر   | In-Class                | Arabic   |
| 137        | إدارة المتأخرات للمشروعات متناهية الصغر  | In-Class                | Arabic   |
| 138        | الإدارة الناجحة لتمويل المشروعات متناهية الصغر   | In-Class                | Arabic   |
| 139        | "<br>"الاقراض المصرفۍ لمؤسسات التمویل متناهی الصغر   | In-Class                | Arabic   |
| 140        | الاقراض متناهى الصغر لمؤسسات التمويل الاصغر  | VRT/ In-Class           | Arabic   |
| 141        | الشهادة المتخصصة في التمويل متناهى الصغر   | VRT/ In-Class           | Arabic   |

| No.         | Course Name   | Modality                | Language  |  |  |  |
|-------------|---|-------------------------|-----------|--|--|--|
| SME - Ent   | SME - Enterpreneureship   |                         |           |  |  |  |
| 142         | دليل المشروعات الصغيرة والمتوسطة للتعامل الفعال مع البنوك                           | In-Class/<br>e-Learning | Arabic    |  |  |  |
| 143         | المستوى المتقدم لبدء الاعمال الخاصة   | In-Class                | Arabic    |  |  |  |
| 144         | Advanced Guide to Start Your Business   | In-Class                | English   |  |  |  |
| IT Training |   |                         |           |  |  |  |
| SANS        |   |                         |           |  |  |  |
| 145         | FOR578: Cyber Threat Intelligence   | VRT/ In-Class           | English   |  |  |  |
| 146         | FOR585: Smartphone Forensic Analysis In-Depth                                       | VRT/ In-Class           | English   |  |  |  |
| 147         | FOR572: Advanced Network Forensics: Threat Hunting, Analysis, and Incident Response | VRT/ In-Class           | English   |  |  |  |
| 148         | FOR308: Digital Forensics Essentials  | VRT/ In-Class           | English   |  |  |  |
| 149         | SEC575: Mobile Device Security and Ethical Hacking                                  | VRT/ In-Class           | English   |  |  |  |
| 150         | MGT551: Building and Leading Security Operations Centers                            | VRT/ In-Class           | English   |  |  |  |
| 151         | MGT525: Managing Cybersecurity Initiatives and Effective Communication              | VRT/ In-Class           | English   |  |  |  |
| IBM         |   |                         |           |  |  |  |
| 152         | Administering IBM Operational Decision Manager V8.7.1                               | VRT/ In-Class           | Bilingual |  |  |  |
| 153         | Administering WebSphere Application Server Liberty Profile V9                       | VRT/ In-Class           | Bilingual |  |  |  |
| 154         | WebSphere Application Server V9 Administration                                      | VRT/ In-Class           | Bilingual |  |  |  |
| 155         | Administration of IBM DataPower Gateway V7.6  | VRT/ In-Class           | Bilingual |  |  |  |
| 156         | Advanced Data Preparation Using IBM SPSS Modeler (v18.1.1)                          | VRT/ In-Class           | Bilingual |  |  |  |
| 157         | AIX Basics  | VRT/ In-Class           | Bilingual |  |  |  |
| 158         | Advanced Tools for AIX Performance Analysis   | VRT/ In-Class           | Bilingual |  |  |  |
| 159         | AIX Network Installation Manager (NIM) I: Concepts and Configuration                | VRT/ In-Class           | Bilingual |  |  |  |
| 160         | An Introduction to the z/OS Environment   | VRT/ In-Class           | Bilingual |  |  |  |

| No.       | Course Name   | Modality      | Language  |
|-----------|---|---------------|-----------|
| 161       | Administration of IBM WebSphere Process Server V7                           | VRT/ In-Class | Bilingual |
| Microsoft | Courses - Provided in Cooperation with Local Technology Providers           |               |           |
| 162       | Course AZ-500T00-A: Microsoft Azure Security Technologies                   | VRT/ In-Class | Bilingual |
| 163       | Course SC-200T00: Microsoft Security Operations Analyst                     | VRT/ In-Class | Bilingual |
| 164       | Course SC-300T00: Microsoft Identity and Access Administrator               | VRT/ In-Class | Bilingual |
| 165       | Course SC-400T00: Microsoft Information Protection Administrator            | VRT/ In-Class | Bilingual |
| 166       | Microsoft Project   | VRT/ In-Class | Bilingual |
| 167       | MTA Networking Fundamentals   | VRT/ In-Class | Bilingual |
| 168       | Installation, Storage, Compute Windows Server 2016                          | VRT/ In-Class | Bilingual |
| 169       | Networking with Windows Server 2016   | VRT/ In-Class | Bilingual |
| 170       | Course MS-203T00: Microsoft 365 Messaging                                   | VRT/ In-Class | Bilingual |
| 171       | Course AZ-900T00-A: Microsoft Azure Fundamentals                            | VRT/ In-Class | Bilingual |
| 172       | Course AZ-104T00: Microsoft Azure Administrator                             | VRT/ In-Class | Bilingual |
| 173       | Course AZ-140T00: Configuring and Operating Microsoft Azure Virtual Desktop | VRT/ In-Class | Bilingual |
| 174       | Course MD-100T00: Windows 10  | VRT/ In-Class | Bilingual |
| 175       | Course MD-101T00: Managing Modern Desktops                                  | VRT/ In-Class | Bilingual |
| 176       | Course MS-500T00-A: Microsoft 365 Security Administration                   | VRT/ In-Class | Bilingual |
| 177       | Course MS-100T00: Microsoft 365 Identity and Services                       | VRT/ In-Class | Bilingual |
| 178       | Course MS-101T00: Microsoft 365 Mobility and Security                       | VRT/ In-Class | Bilingual |
| 179       | Course MS-700T00: Managing Microsoft Teams                                  | VRT/ In-Class | Bilingual |
| 180       | Course SC-300T00: Microsoft Identity and Access Administrator               | VRT/ In-Class | Bilingual |
| 181       | Course SC-400T00: Microsoft Information Protection Administrator            | VRT/ In-Class | Bilingual |
| 182       | Administering Windows Server Hybrid Core Infrastructure (beta)              | VRT/ In-Class | Bilingual |

| No.       | Course Name  | Modality      | Language  |
|-----------|--|---------------|-----------|
| 183       | Configuring Windows Server Hybrid Advanced Services (beta)                           | VRT/ In-Class | Bilingual |
| 184       | Programming in C#  | VRT/ In-Class | Bilingual |
| 185       | Programming in HTML5, JavaScript & CCS3  | VRT/ In-Class | Bilingual |
| 186       | Developing ASP.NET Core MVC Web Applications   | VRT/ In-Class | Bilingual |
| 187       | Microsoft Azure  | VRT/ In-Class | Bilingual |
| 188       | Designing and Implementing Microsoft DevOps solutions                                | VRT/ In-Class | Bilingual |
| 189       | Designing and Implementing Cloud-Native Applications Using Microsoft Azure Cosmos DB | VRT/ In-Class | Bilingual |
| 190       | Course DA-100T00-A: Analyzing Data with Power BI                                     | VRT/ In-Class | Bilingual |
| 191       | Developing SQL Databases   | VRT/ In-Class | Bilingual |
| 192       | Developing SQL Data Models   | VRT/ In-Class | Bilingual |
| 193       | Implementing a Machine Learning Solution with Microsoft Azure Databricks             | VRT/ In-Class | Bilingual |
| Oracle Co | urses - Provided in Cooperation with Local Technology Providers                      |               |           |
| 194       | Oracle Java SE 8   | VRT/ In-Class | Bilingual |
| 195       | Oracle Database 12c  | VRT/ In-Class | Bilingual |
| 196       | R12.1 Oracle Human Capital Management New Features                                   | VRT/ In-Class | Bilingual |
| 197       | R12.2 Oracle E-Business Suite Fundamentals   | VRT/ In-Class | Bilingual |
| 198       | Oracle Database 12c  | VRT/ In-Class | Bilingual |
| 199       | Oracle Database Security   | VRT/ In-Class | Bilingual |
| 200       | Oracle SOA Suite 12c   | VRT/ In-Class | Bilingual |
| 201       | Oracle Service Bus 12  | VRT/ In-Class | Bilingual |
| 202       | SOA Adoption and Architecture Fundametnatls  | VRT/ In-Class | Bilingual |

| No.      | Course Name  | Modality      | Language  |
|----------|--|---------------|-----------|
| 203      | Oracle Data Integrator   | VRT/ In-Class | Bilingual |
| 204      | Oracle Enterprise Data Quality 12c                             | VRT/ In-Class | Bilingual |
| 205      | Oracle Data Modeling and Relational Database Design            | VRT/ In-Class | Bilingual |
| 206      | Oracle Big Data Fundamentals                                   | VRT/ In-Class | Bilingual |
| 207      | Oracle Coherence 12  | VRT/ In-Class | Bilingual |
| 208      | Oracle Fusion Middleware 12                                    | VRT/ In-Class | Bilingual |
| 209      | Oracle WebLogic Server 12                                      | VRT/ In-Class | Bilingual |
| 210      | UNIX and Linux Essentials Ed 1                                 | VRT/ In-Class | Bilingual |
| 211      | Exadata and Database Machine Administration Seminar            | VRT/ In-Class | Bilingual |
| 212      | Siebel Technical Foundations 15.5                              | VRT/ In-Class | Bilingual |
| 213      | Oracle Customer Hub Rel 15.5 Ed 1                              | VRT/ In-Class | Bilingual |
| 214      | Oracle FCUB Technical Architecture Overview 12.0.3             | VRT/ In-Class | Bilingual |
| 215      | Oracle FLEXCUBE  | VRT/ In-Class | Bilingual |
| PECP Cou | rses - Provided in Cooperation with Local Technology Providers |               |           |
| 216      | ISO/IEC 20000  | VRT/ In-Class | English   |
| 217      | ISO 9001 Quality Management                                    | VRT/ In-Class | English   |
| 218      | ISO 13053 Six Sigma Methodology                                | VRT/ In-Class | English   |
| 219      | Certified Data Protection Officer - GDPR                       | VRT/ In-Class | English   |
| 220      | Lead Digitalization and Electronic Archiving Manager           | VRT/ In-Class | English   |
| 221      | ISO/IEC 38500 Lead IT Corporate Governance                     | VRT/ In-Class | English   |
| 222      | ISO 31000 Lead Risk Manager                                    | VRT/ In-Class | English   |

| No.      | Course Name   | Modality      | Language  |
|----------|---|---------------|-----------|
| 223      | Lead Disaster Recovery Manager  | VRT/ In-Class | English   |
| 224      | ISO 22301 Business Continuity Management Lead Implementer                     | VRT/ In-Class | English   |
| 225      | ISO 22316 Organizational Resilience Lead Resilience Manager                   | VRT/ In-Class | English   |
| 226      | Certified ISO/IEC 27001 Lead Implementer                                      | VRT/ In-Class | English   |
| 227      | ISO/IEC 27002 Lead Manager  | VRT/ In-Class | English   |
| 228      | ISO/IEC 27005 Lead Risk Manager   | VRT/ In-Class | English   |
| 229      | ISO/IEC 27035 Lead Incident Manager   | VRT/ In-Class | English   |
| 230      | Certified Cybersecurity Essentials CSE  | VRT/ In-Class | English   |
| 231      | ISO/IEC 27032 Lead Cybersecurity Manager                                      | VRT/ In-Class | English   |
| 232      | ISO/IEC 27033 Lead Network Security   | VRT/ In-Class | English   |
| 233      | Lead Ethical Hacker   | VRT/ In-Class | English   |
| 234      | Lead SCADA Security Manager   | VRT/ In-Class | English   |
| 235      | Lead Pen Test Professional  | VRT/ In-Class | English   |
| 236      | Lead Cloud Security Manager   | VRT/ In-Class | English   |
| CISCO Co | urses - Provided in Cooperation with Local Technology Providers               |               |           |
| 237      | CCNA CyberOps Understanding Cisco Cybersecurity Fundamentals (SECFND)         | VRT/ In-Class | Bilingual |
| 238      | Implementing Cisco Cybersecurity Operations (SECOPS)                          | VRT/ In-Class | Bilingual |
| 239      | Implementing and Operating Cisco Enterprise Network Core Technologies (ENCOR) | VRT/ In-Class | Bilingual |
| 240      | Implementing Cisco Enterprise Advanced Routing and Services (ENARSI)          | VRT/ In-Class | Bilingual |
| 241      | Implementing and Operating Cisco Data Center Core Technologies (DCCOR)        | VRT/ In-Class | Bilingual |
| 242      | Designing Cisco Data Center Infrastructure (DCID)                             | VRT/ In-Class | Bilingual |
| 243      | Implementing Cisco Application Centric Infrastructure (DCACI)                 | VRT/ In-Class | Bilingual |
| 244      | Configuring Cisco MDS 9000 Series Switches (DCMDS)                            | VRT/ In-Class | Bilingual |

| No.       | Course Name  | Modality      | Language  |
|-----------|--|---------------|-----------|
| 245       | Implementing Cisco Collaboration Applications (CLICA)                    | VRT/ In-Class | Bilingual |
| 246       | Implementing Cisco Advanced Call Control and Mobility Services (CLACCM)  | VRT/ In-Class | Bilingual |
| 247       | Implementing Automation for Cisco Collaboration Solutions (CLAUI)        | VRT/ In-Class | Bilingual |
| 248       | Securing Networks with Cisco Firepower Next Generation Firewall (SSNGFW) | VRT/ In-Class | Bilingual |
| 249       | Implementing and Configuring Cisco Identity Services Engine (SISE)       | VRT/ In-Class | Bilingual |
| 250       | Securing Email with Cisco Email Security Appliance (SESA)                | VRT/ In-Class | Bilingual |
| 251       | Securing the Web with Cisco Web Security Appliance (SWSA)                | VRT/ In-Class | Bilingual |
| 252       | Implementing Automation for Cisco Security Solutions (SAUI)              | VRT/ In-Class | Bilingual |
| 253       | Implementing Cisco Service Provider Advanced Routing Solutions (SPRI)    | VRT/ In-Class | Bilingual |
| 254       | Implementing Automation for Cisco Service Provider Solutions (SPAUI)     | VRT/ In-Class | Bilingual |
| EC Counci | l Courses - Provided in Cooperation with Local Technology Providers      |               |           |
| 255       | CEH Ethical Hacker   | VRT/ In-Class | Bilingual |
| 256       | CPENT Certified Penetration Testing Professional                         | VRT/ In-Class | Bilingual |
| 257       | Certified Threat Intelligence Analyst (C TIA)                            | VRT/ In-Class | Bilingual |
| 258       | Certified SOC Analyst (CSA)  | VRT/ In-Class | Bilingual |
| 259       | ECIH Incident Handler  | VRT/ In-Class | Bilingual |
| 260       | CHFI Forensic Investigator   | VRT/ In-Class | Bilingual |
| 261       | CND Network Defender   | VRT/ In-Class | Bilingual |
| 262       | ECES Encryption Specialist   | VRT/ In-Class | Bilingual |
| 263       | ECSS Security Specialist   | VRT/ In-Class | Bilingual |
| ISACA Co  | urses - Provided in Cooperation with Local Technology Providers          |               |           |
| 264       | CISA Information Systems Auditor   | VRT/ In-Class | Bilingual |

| No.  | Course Name   | Modality      | Language  |  |  |  |
|--|---|---------------|-----------|--|--|--|
| 265  | CISM Certified Information Security Manager                   | VRT/ In-Class | Bilingual |  |  |  |
| 266  | CGEIT - Certified in the Governance of Enterprise IT          | VRT/ In-Class | Bilingual |  |  |  |
| 267  | COBIT 2019 Foundation   | VRT/ In-Class | Bilingual |  |  |  |
| 268  | CRISC - Certified in Risk and Information Systems Control     | VRT/ In-Class | Bilingual |  |  |  |
| RedHat Courses - Provided in Cooperation with Local Technology Providers |   |               |           |  |  |  |
| 269  | Red Hat System Administration                                 | VRT/ In-Class | Bilingual |  |  |  |
| 270  | Red Hat Enterprise Linux Automation with Ansible (RH294)      | VRT/ In-Class | Bilingual |  |  |  |
| 271  | RHCSA Rapid Track course                                      | VRT/ In-Class | Bilingual |  |  |  |
| 272  | Red Hat OpenStack   | VRT/ In-Class | Bilingual |  |  |  |
| 273  | Red Hat OpenShift   | VRT/ In-Class | Bilingual |  |  |  |
| VMware Courses - Provided in Cooperation with Local Technology Providers |   |               |           |  |  |  |
| 274  | VMware vSphere Install, Configure, Manage                     | VRT/ In-Class | Bilingual |  |  |  |
| 275  | VMware Horizon 7 Install, Configure, Manage                   | VRT/ In-Class | Bilingual |  |  |  |
| 276  | VMware Horizon 7 Troubleshooting and Performance Optimization | VRT/ In-Class | Bilingual |  |  |  |
| 277  | VMware vRealize Automation Install, Configure, Manage         | VRT/ In-Class | Bilingual |  |  |  |
| 278  | VMware vRealize Automation Orchestration and Extensibility    | VRT/ In-Class | Bilingual |  |  |  |
| 279  | VMware Cloud Automation Design and Deploy                     | VRT/ In-Class | Bilingual |  |  |  |
| ITSM Courses - Provided in Cooperation with Local Technology Providers   |   |               |           |  |  |  |
| 280  | ITIL 4 Foundation   | VRT/ In-Class | Bilingual |  |  |  |
| 281  | ITIL 4 Specialist Create, Deliver and Support                 | VRT/ In-Class | Bilingual |  |  |  |
| 282  | ITIL 4 Specialist Drive Stakeholder Value                     |               |           |  |  |  |





### **Future Leaders Program**







English



Blended



#### **Program** Description

The "Future Leaders" is an interactive blended program designed to identify those who have leadership personalities, who are capable, innovative, and motivated enough to generate ideas for improving processes, quality, and service. Future leaders are also capable of converting their creative ideas into reality in order to enhance their organizations' competitiveness.

This program capitalizes on the participants' uniqueness, strengths, aspiration, and ability to apply their knowledge in real-life situations. The activities of this program will be the building blocks for the participants' holistic development and hands-on experience. The program will enhance the technical knowledge of the participants as well as their leadership skills through in-class training, online interactive distance learning sessions, business simulations, e-learning, seminars, case studies, experiential learning, and international exposure.

#### **Target** Audience

Participants who meet the following:

- Minimum 12 years of banking experience
- The age is between 35-45 years old
- Perceived as a potential leader by his/her bank
- Managing teams with a minimum of 4 members
- High level of interpersonal skills and positive learning attitude











Bilingual



Blended



#### **Program** Description

Competitiveness became the magic word all over the world. Investing in people is the core pillar for creating the human capital needed to achieve the promising solid economic programs. Banking sector, through the reform era has been directing a huge investment for banking calibres in order to be the promising emerging leaders. Up to date technical, economic and financial knowledge, as well as, soft and business skills are becoming essential tools for creating qualified leaders.

ELP is a tailored Blended program addressing a balanced combination between technical, management, and leadership knowledge. It focuses on equipping potential leaders in the banking sector with a thorough understanding of the technical aspects and leadership best-practices that have direct impact on the banking sector and their success.

#### **Target** Audience

- Potential leaders with minimum 6 years of experience in the banking sector.
- between 28-40 years old



# **The Human Resources Practitioner Certificate**







English



In-Class

#### **Program** Description

Our intent is to provide participants with the needed knowledge to be successful HR professionals, to manage human resources effectively, and to be knowledgeable consumers of HRM products. HR Practitioner must be able to identify effective HRM practices to purchase these services from a consultant, to work with the HRM department, or to design and implement them personally.

#### **Target** Audience

HR professionals with a minimum of 2 years experience in HR field.



# **Corporate Finance & Credit Certification Program**







English



In-Class



### **Program** Description

This Certification Program is provided by Financial Edge and Moody's Analytics; two global leaders in financial education, and with guidance from J.P.Morgan. The "Corporate Finance and Credit Certification Program" similar of J.P.Morgan's Corporate Finance & Credit program elements that is held in the USA.

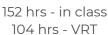
#### **Target** Audience

This program is customized and uniquely designed for high potential professionals in finance, risk and credit roles with some prior work experience.



## **Foundation Program**







Bilingual



In-Class / Virtual



#### **Program** Description

The foundation program will provide the basis for preparing new hires to work in the banking and financial sector. The knowledge provided by this program is a recommended milestone towards preparing our emerging and future leaders to sustain the production of efficient calibers in the banking sector.

#### **Target** Audience

The course is intended for newly hired, Junior bankers in different banking functions.



0059 <<





## **School of Digital Banking**

Digital Academy \_ in partnership with EBI and CFTE







Bilingual



E-learning

#### **Program** Description

The School of Digital Banking is a bespoke programme, providing participants with a comprehensive understanding of digital banking. It covers a range of topics, including an overview of the rise of digital banking, successful digital banking transformation, and different types of digital banks. This programme aims to give participants a clear understanding of the major trends and developments happening in digital banking, for them to understand how the industry is transforming and give them the main tools to be part of the transformation. By the end of the programme, participants will be equipped with the knowledge and skills they need to identify and evaluate digital banking opportunities, and to lead digital transformation initiatives within their organisation.

#### **Target** Audience

All management financial professionals and supervisors across all functions of a bank and FinTechs who oversee teams and projects, make strategic decisions, and are responsible for meeting their organization's strategic goals.

- Managers
- Supervisors
- Business & retail teams
- Credit risk, compliance & strategy teams
- Support functions, operations & technology teams







## **Mastering Information Security**







Bilingual



In-Class

#### **Program** Description

In accordance with the directives of His Excellency the Governor of the Central Bank of Egypt in the letter dated July 2018, 29, the Information Systems and Technology Training Department at the Banking Institute, in cooperation with the Central Bank of Egypt, launched the Information Security Initiative which aims to train 100 specialists in the field of information security to identify the best international practices in training with close cooperation with major and global companies, for example, SANS - FireEye.

#### The initiative offers four training tracks:

- Incident Handling Track Vulnerability Handling Track
- Digital Forensics
- Penetration Testing

#### **Target** Audience

- Chief Information Security Officers (CISOs).
- Risk Managers.
- Cybersecurity Engineers.
- Cyber security officers









Bilingual



In-Class

#### **Program** Description

Temenos T24 is one of the world's leading core banking software. Mainly used in transferring funds and daily activities etc.

EBI is keen to provide the full training packages & options for it's clients for such well spread software & services.

#### **Target** Audience

Financial Institution Managers and Directors (Business and Technology)



## **Data Analysis & Data Science Track**



120 hrs



Bilingual



In-Class

#### **Program** Description

Today's businesses don't just collect data – they are data. By capturing every interaction,

businesses know who they are and what they do. Yet despite this wealth of information, many businesses fail to use it to their advantage. Data points should be assets, not opportunities lost. "Data analysis and Data science" track is designed to apply mathematical principals to the analysis of data to come up with descriptive, predictive & prescriptive models. As advanced analytics and the use of data has been of major importance for increasing business revenue, better customer satisfaction, business decision making and improving operational efficiency, the track takes you through the use of machine learning and its major techniques for real-life use cases. It teaches you how to code all this using Python, which is one of the major programing languages used by data analysts and data scientists. This track does not require any prior programming or statistical skills.

#### **Target** Audience

- IT Professionals
- Software Professionals.
- Personal who want to begin their career in Data Science.
- Data analysis professionals
- Anyone, who wants to gain their expertise in data science and advanced data analytics.
- Professionals who have access to data that can be analyzed to come up with important business, customer insights.



## **Training for Employment (TFE)**







Bilingual



E-learning



#### **Program** Description

The program is designed for students in their final year and fresh graduates from governmental universities (Faculty of Commerce and Faculty of Economics and Political Science) and private universities (Faculty of Commerce, Faculty of Law, ... etc.). The TFE covers different and several topics including but not limited to business, interpersonal skills, and financial and banking. Also, it acts as a linkage between program graduates and Egyptian banks.

### **Target** Audience

Students in their final year and fresh graduates from governmental universities (Faculty of Commerce and Faculty of Economics and Political Science) & private universities (Faculty of Commerce, Faculty of Law, ... etc.).







# **Certificate for Specialists in Demand Guarantees (CSDG)**







**The London Institute** of Banking & Finance

#### **Program** Description

This program developed to let the candidates understand the industry rules, legislation and the challenges relating to demand guarantees and standby letters of credit, also, to be qualified to earn the professional CSDG certificate.

#### **Target** Audience

Letters of Guarantee officers.



6





# Certificate for Documentary Credit Specialists (CDCS)







Bilingual



Blended

**The London Institute** of Banking & Finance

### **Program** Description

This program established to enable documentary credit practitioners to demonstrate practical knowledge and understanding of the complex issues associated with documentary credit practice to accurately check documents and manage documentary credit transactions. To be qualified to get the professional CDCS certificate via LIBF.

#### **Target** Audience

This review course is intended for those who are working in the documentary credit and international trade fields and aim to become international practitioners.





**Trade & Finance (CITF)** 





English



In-Class

#### **Program** Description

The Certificate in International Trade and Finance (CITF®) provides you as a trade, export and commodity specialist with a thorough understanding of international trade procedures, practices and legislation.

#### **Target** Audience

Corporate, operations officers and any bank staff who are interested in international trade finance, and staff who newly joined trade finance departments







# **Compliance (CTFC)**







The London Institute of Banking & Finance

#### **Program** Description

This new program allows the trade finance professionals all they need to prevent trade-based financial crimes such as terrorist financing, money laundering, fraud and corruption across the globe that will qualify the delegate to earn the CTFC certification.

#### **Program** Audience

It is a valuable benchmark for Trade Finance Operations Staff, Relationship Managers, Bank Audit and Compliance Staff, and Risk Managers. Trade Finance Operations Staff, Relationship Managers, Bank Audit and Compliance Staff, and Risk Managers.







#### **Program** Description

The Chartered Financial Analyst (CFA) is a professional qualification offered internationally by the American-based CFA Institute. The program covers a broad range of topics relating to investment management, Corporate finance, financial analysis, stocks, bonds, derivatives and other related areas to prepare the candidate to sit for the CFA exam.

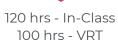
#### **Target** Audience

This program is intended for those who would like to pursue a career in Investment, corporate finance, financial analysis, Relationship management, financial consultancy, Portfolio management and Risk Management.



# **Certified Management Accountant -Part I**







English



Blended

#### **Program** Description

The Certified Management Accountant (CMA) certification has been the global benchmark for management accountants and financial professionals. The CMA program is an advanced professional certification specifically designed to measure the accounting and financial management skills that drive business performance. The program covers the financial reporting, planning, performance, and control to prepare the candidate to sit for the CMA exam part one.

#### **Target** Audience

CMA is recommended for the following professionals.

Financial Team Leaders, Accounts Managers, Finance Managers, and Any individual who is directly or indirectly a part of Finance & Accounts.







## **Certified Internal Auditor- Part I**



72 hrs - In-Class 58 hrs - VRT



English



Blended

#### **Program** Description

The Certified Internal Auditor (CIA) is the only globally accepted designation for internal auditors. This program covers The standard by which internal auditing professionals demonstrate their knowledge and competence to facilitate and manage today's complex internal audit responsibilities that will qualify them to sit for the CIA exam.

#### **Target** Audience

Internal Auditors in the banking and financial sectors.







## **Certified International Retail Banker – CIRB**



Level 1 - 55 hrs

Level 2 - 70 hrs Level 3 - 46 hrs



English



In-Class

### **Program** Description

The CIRB programme is made up of the foundation programme Affiliate International Retail Banker, the management level programme Associate International Retail Banker, and the leadership level programme Certified International Retail Banker.

#### **Target** Audience

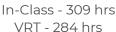
Must have at least two years of retail experience.













Bilingual



Blended



### **Certificate** Description

This Intensive Certificate is the outcome of a collaboration between EBI "Egyptian Banking Institute" And NYIF "New York Institute of Finance" it is Presented as A Co-Branded Certificate Under the Name Of "Corporate Finance Credit Professional Certificate". The certificate Creating A Solid Understanding of Financial Accounting, Credit Risk Analysis, Cash Flow, Projections; Industry Analysis, and Debt Structuring. Participants Will Also Understand the Corporate Finance & Valuation Methods and Will Gain A Comprehensive Knowledge About Corporate Funding Alternatives and Financing Strategies.

Moreover, Throughout the Program the Participants Will Learn different supplementary topics That govern the Scope of Credit Activities.

Finally, Participants Will Practice at Two Trial Desks Where They Will Be Able to Utilize the Different Tools Learnt During the Program and Apply Them in Real Cases.

### **Target** Audience

This certificate is intended for credit department and financial institution employees, such as junior credit officers and relationship managers.







### **Comprehensive Credit Certificate**







Bilingual



Virtual

### **Certificate** Description

The comprehensive credit course is designed to provide participants with the fundamentals of accounting and financial statements. It also enables them to understand lending techniques for effective credit decisions.

### **Target** Audience

The course is targeting newly hired bank employees, Non-Credit bank staff, and branch managers.



# **Bank Lawyer Certificate**







Arabic



In-class

### **Certificate** Description

The Bank Lawyer Certificate has been designed to develop the competencies of lawyers working in the banking system to become aware of the objectives and roles of the Legal Affairs Department and its relationship to other departments and branches in the banking system and external bodies. The lawyers will acquire different types of knowledge about banking operations, from a legal point of view, as well as identify the laws related to the banking work.

### **Target** Audience

The employees of the legal affairs departments of the banks. And also, the graduates of the faculty of law and passionate about joining the legal department of the banks.



077 <<<<











Bilingual





### **Certificate** Description

This certificate is designed to provide a Practitioner training to banking experts catering to the financial needs of small and medium enterprises. This Certificate enables bankers to get acquainted with the learning process by empowering participants to think broadly, manage globally and compete strategically. This certificate focuses on all aspects of Banking Credit whether short-term, medium-term or long-term, it also enables them to understand lending techniques for effective credit decisions.

### **Target** Audience

Entry level Bankers with current or potential SME responsibilities.



## **Certified SME Professional - Level 2**







English



Blended

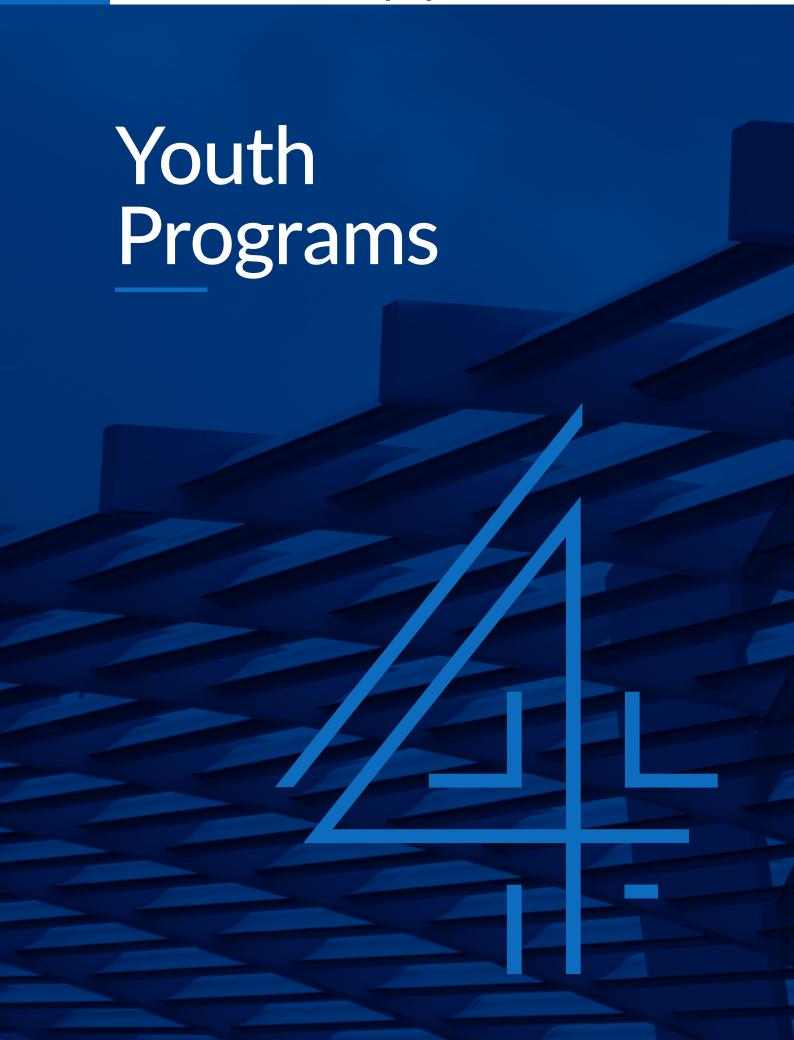


### **Certificate** Description

This certification is designed to provide a professional training to bankers catering to the financial needs of small and medium enterprises. Concepts and best practices are presented in five modules to enable the participants to understand a holistic approach to SME finance and, based on this, to be able to work optimally in one's own field of responsibility as well as to further successfully develop this business field.

### **Target** Audience

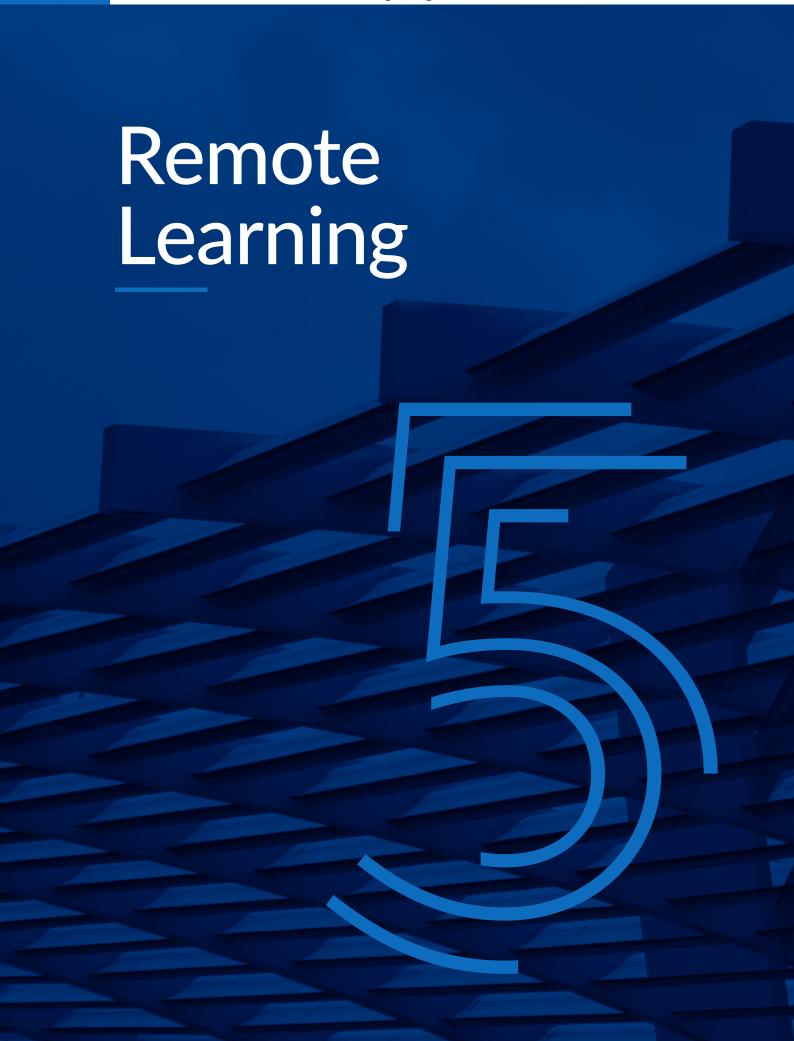
Mid-level SME Bankers.



# **Youth Programs**

| Course Title                             | Modality   | Languge | Hours |  |
|--|------------|---------|-------|--|
| Banking & Finance                        |            |         |       |  |
| Business Lending Certificate             | Virtual    | English | 79    |  |
| The Foundation Program                   | Virtual    | English | 114   |  |
| Legal Aspects of Banking Activities      | Virtual    | Arabic  | 21    |  |
|  | In-Class   | Arabic  | 24    |  |
| Banking Systems and Operations Framework | Virtual    | Arabic  | 31    |  |
|  | In-Class   | Arabic  | 36    |  |
| Performance & Management                 |            |         |       |  |
| Training for Employment                  | E-learning | En/Ar   | 23    |  |
| Communicating with Clarity and Impact    | In-Class   | En/Ar   | 8     |  |
| Marketing Essentials                     | In-Class   | En/Ar   | 14    |  |
| Anger Management                         | In-Class   | En/Ar   | 16    |  |
|  | Virtual    | En/Ar   | 14    |  |
| Negotiating for Results                  | In-Class   | Arabic  | 16    |  |
|  | Virtual    | Arabic  | 14    |  |
| Presenting with Impact                   | In-Class   | En/Ar   | 16    |  |
|  | Virtual    | En/Ar   | 14    |  |
| Time Management                          | In-Class   | En/Ar   | 8     |  |
|  | Virtual    | En/Ar   | 10    |  |
| Sales Management                         | In-Class   | En/Ar   | 12    |  |
|  | Virtual    | En/Ar   | 10    |  |
| Emotional Intelligence                   | In-Class   | En/Ar   | 12    |  |
|  | Virtual    | En/Ar   | 10    |  |
| Small & Medium Enterprises               |            |         |       |  |
| Advanced Guide to Start Your Business    | In-Class   | En/Ar   | 40    |  |
| Generate your Business (GYB)             | In-Class   | Arabic  | 16    |  |

| Course Title                             | Modality    | Languge | Hours |  |  |
|--|-------------|---------|-------|--|--|
| SME Guide for Dealing with Banks         | In-Class    | Arabic  | 15    |  |  |
| Information Technology                   |             |         |       |  |  |
| Microsoft Word - Level 1                 | Virtual     | En/Ar   | 13    |  |  |
| Microsoft Word - Level 2                 | Virtual     | En/Ar   | 13    |  |  |
| Microsoft Excel - Level 1                | Virtual     | En/Ar   | 13    |  |  |
| Microsoft Excel - Level 2                | Virtual     | En/Ar   | 13    |  |  |
| Microsoft Excel - Level 3                | Virtual     | En/Ar   | 13    |  |  |
| Microsoft PowerPoint                     | Virtual     | En/Ar   | 13    |  |  |
| Microsoft Outlook                        | Virtual     | En/Ar   | 13    |  |  |
| Fintech, Blockchain and Bigdata Workshop | Virtual     | En/Ar   |       |  |  |
| Digital Transformation                   | E- Learning | En/Ar   |       |  |  |
| Information Security Awareness           | Virtual     | En/Ar   | 6     |  |  |



# **Remote Learning**

EBI offers a remote learning platform in almost every field including banking, management & leadership, small & medium enterprises, and information technology allowing you to study at any time from any place at your own convenient speed without worrying about timetables and schedules.

Through EBI's remote learning platform, you can learn by watching videos, listening to audio, and reading articles. Many of these steps are followed by short quizzes to also help you check that you have understood.

You can view the library of ready-to-go e-learning courses and know more information through this link:

https://training.ebi.gov.eg/trainingplan/youth/KH\_66\_Course\_Overviews.pdf

You can register and pay for the full library through this link: https://individualregistration.ebi.gov.eg/?S=64679



# **Entrepreneurship Online Programs**

### **Entrepreneurship Online Programs**

#### **EBI's Entrepreneurship Online Training Platform**

EBI's Entrepreneurship Online Training Platform offers five programs on entrepreneurship that will help you become a success entrepreneur and assist you in developing your project from idea to implementation. You can access the platform through this link and follow the registration steps: Create a personal account, choose the appropriate payment method for you, start studying, and after completing the program, you will have an EBI-approved certificate.

You can access the platform through this link:

https://www.ebientrepreneurshipprograms.com/

#### **Efham Business**

Efham Business is an online platform launched by EBI under the Nilepreneurs initiative and GIZ Egypt on behalf of the German Development Cooperation and the European Union to cater for the needs of startups, SMEs and entrepreneurs, by providing technical support, knowledge sharing and matchmaking services in the fields of Accounting, Legal Consultancy, Human Resources, Marketing, Export Readiness, and Governmental Purchases & Procurement.

You can access the platform through this link:

https://efhambusiness.com/

# Financial Literacy Programs



# **Financial Literacy Programs**

Shaping the Future initiative was launched in 2012, under the auspices of the Central Bank of Egypt to spread financial awareness and enhance people's capability to manage their finances, understand and use different financial services and thereby contribute to financial inclusion.

If you want to know how to better manage your finances, know the different banking products, or want to learn how to start your entrepreneurship journey, EBI's Financial Literacy hub is your go-to source for information. Explore our content ranging from E-learning programs, Educational Videos and booklets and start learning now!

You can access the hub through this link: https://ebi.gov.eg/finlithub/



### **Assessment Services**

Among the assessment services that can be provided to undergraduate students in universities is the Cambridge English Language Assessment "Linguaskill" exam with our solutions for online remote assessments. Linguaskill is a quick and convenient online test that will help you test all four language skills: speaking, writing, reading and listening.

As for final year students in universities, in addition to the aforementioned English language test, one of the psychometric questionnaires as well as aptitude tests can be performed, followed by a session to discuss the results of this assessment in order to identify the personality type and its capabilities and the aspects that can be developed.

For more information and to register, please send an email to: assessment@ebi.gov.eg

### TRAINING

# **CATALOGUE**

2023/2024

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